

**Wanted:**

## **Impact Investment Analyst**

Roots of Impact is an advisory firm for impact finance, working across the globe to scale private sector innovations and enterprises with strong potential for positive impact. Our clients are often pioneers in their fields and are driven by the desire to maximize the impact on every dollar invested. So are we.

### **Do you want to make a real difference?**

We are looking for an Impact Investment Analyst to become a vital part of our small, enthusiastic team based in Frankfurt/Germany. Whether you are already active in the impact economy or want to switch career paths away from traditional finance (venture capital, private equity or investment banking), you are welcome to join us and make a real difference. The focus of your work will be:

- Pipeline building and deal sourcing in pre-defined sectors globally
- Assessment of early-stage impact enterprises (from seed funding through Series A & B)
- Business and impact due diligence, including market sizing and independent research
- Financial modelling to support investment analysis and recommendations
- Writing investment memoranda, structuring financing instruments and developing term sheets
- Supporting and working with portfolio companies to scale their impact
- Quarterly and annual investor reporting
- Contributing to education for social entrepreneurs and impact investors within the framework of our Social Finance Academy (designing content and performing trainings)

### **You are a self-starter**

- You are passionate about the impact economy
- You are proficient in financial analysis and modelling
- You are curious and feel comfortable in different international contexts
- You are a good communicator and convincing when presenting to start-up CEOs, negotiating term sheets, and bringing across your point of view
- You care about the details and are very professional. You can easily manage deadlines and prioritize your tasks

### **You have “deal experience”**

- You bring min. 2 years of professional work experience in venture capital, private equity, investment banking or impact investment
- You possess practical investment experience, preferably with early-stage companies
- You have the ability and eagerness to travel domestically and internationally
- You don't need to be fluent in German (our work language is English)
- You don't need to be an expert in impact assessment yet, since we have an excellent team that you can learn from in this discipline.

### **Your call to action**

If you have a passion for closing the financing gap for high impact enterprises, we look forward to receiving your application at [talent@roots-of-impact.org](mailto:talent@roots-of-impact.org)

More about Roots of Impact [here](#)

Publications about and from Roots of Impact [here](#)