

**Wanted:**

## **Project Manager Innovative Finance**

Roots of Impact is an impact finance advisory firm working with public funders, philanthropists and impact investors globally to finance private sector innovations and enterprises with strong potential for positive impact. We are dedicated to designing and implementing effective solutions and programs for financing social impact at scale and are driven by the desire to maximize the impact on every dollar granted or invested.

### **Do you want to make a real difference?**

We are looking for Project Manager Innovative Finance to become a vital part of our small, enthusiastic team based in Frankfurt/Germany. If you have a passion for closing the funding gap for enterprises with the potential for large scale social impact, you are welcome to join us and make a real difference. The focus of your work will be:

- Advisory of public funders and investors
- Education in Innovative Finance, Blended Finance and Impact Investing (designing content and performing trainings)
- Management of Innovative Finance programs including:
- Pipeline building and deal sourcing globally
- Assessment of impact enterprises and other investment opportunities
- Structuring Innovative Financing instruments, in particular Results-based Financing and Blended Finance models

### **You are a self-starter**

- You are passionate about the impact economy and engagement of the private sector for international development
- You are proficient in Innovative/Blended Finance and Results-based Finance
- You are curious and feel comfortable in different international contexts
- You are a good communicator and convincing when presenting to funders, investors or CEOs of impact enterprises, and bringing across your point of view
- You care about the details and are very professional. You can easily manage deadlines and prioritize your tasks

### **You have practical experience**

- You bring min. 2 years of professional work experience in in the fields of Impact Investing, Innovative/Blended Finance and Results-based Finance
- You have a specific interest in financing of Impact Enterprises, Small & Growing Businesses and SMEs in developing and emerging countries
- You have the ability and eagerness to travel domestically and internationally
- You don't need to be fluent in German (our work language is English)

### **Your call to action**

If you are a self-starter who wants to disrupt traditional finance, and create effective solutions for scaling positive impact, we look forward to receiving your application at [talent@roots-of-impact.org](mailto:talent@roots-of-impact.org)

More about Roots of Impact [here](#)

Publications about and from Roots of Impact [here](#)