

## Wanted: Smart and creative people for great impact!

Roots of Impact is looking for super committed, smart, innovative and talented people with different competences and skill-sets:

- Candidates who can manage ambitious Blended Finance / Impact-Linked Finance\* programs
- Candidates who can support our project managers for Innovative Finance / Impact-Linked Finance\* in the following sectors
  - Off-Grid Energy
  - Inclusive FinTech
  - Water & Sanitation (WASH)
  - Education & Employment
- Candidates who can support our project managers in educational and capacity building activities in the following fields:
  - Train-the-trainer: Investment Readiness for Impact Enterprises
  - Train-the-trainer: Impact Management for Impact Enterprises
  - Executive Education in partnership with the Initiative for Blended Finance at the University of Zurich
- IT Administrator (freelance or part-time)

Our team is working at full capacity right now since we are implementing many exciting impact finance innovations and capacity building projects with our high-profile partners across the globe. Therefore, we are able to offer great opportunities to create positive impact for (a) experienced professionals who strive to contribute their strong expertise by taking on impact finance project or program management roles, and (b) for young professionals with a strong motivation and commitment to learn and support our more seasoned experts - with the opportunity to grow into larger roles on the long run.

If you have ambitious plans for a sustainable future and are eager and flexible enough to work in an agile and dynamic impact enterprise, we are looking for smart, innovative and dedicated people to join our multicultural team based in Frankfurt/Main, Germany, on our journey towards more effective impact finance.

Our main intention is to scale our impact rather than growing our company. For the project supporting roles we are open to various forms of engagement, from employment to freelance partnerships.

\* Our *Impact-Linked Finance* solutions are placed at the intersection between Blended Finance, Impact Investing, and Results-Based Finance. You can find more about Impact-Linked Finance here: <https://www.roots-of-impact.org/impact-linked-finance/>



## Roots of Impact - Effective. Impact. Finance.

Roots of Impact is a specialized advisory firm dedicated to making finance work for positive impact on people and planet. We collaborate closely with public funders and impact investors across the globe to scale high-performing enterprises and innovations with strong potential for impact. As pioneers of Impact-Linked Finance, we are passionate about the most effective use of public funds and catalytic capital. While we are primarily working with investors and funders, we deeply understand and care for the needs of impact entrepreneurs, too.

## Your opportunity

At Roots of Impact, we shape the impact finance market by bringing in a wide-spectrum of skillsets from a diverse team. We work in a vibrant industry where different talents can contribute, and there is no straight line between a university degree and a career in impact finance.

You have:

- Practical experience in one of the fields mentioned above and/or explicit project management skills
- A passion to making finance work for positive impact
- A specific interest on financing of Impact Enterprises, Small & Growing Businesses and SMEs in developing and emerging countries.
- An exceptional set of social and hard skills that enables you to contribute to our vision for more effective impact finance

## Call to action

If you are interested, please send us an expression of interest explaining WHY you would like to work for Roots of Impact and what you're currently doing. Your CV is a first indicator of how you might fit in with the team. Equally important for us, however, is that you make us understand who you are and what drives your engagement. Skills can be taught, but a passion for impact finance and an understanding of how you can contribute can't. Therefore, we want you to be very specific regarding HOW you would like to contribute to our work.

If you have a passion for closing the funding gap for enterprises with the potential for large scale social impact, we look forward to receiving your expression of interest at [talent@roots-of-impact.org](mailto:talent@roots-of-impact.org).

More about Roots of Impact: <https://www.roots-of-impact.org>

Publications about and from Roots of Impact: <https://www.roots-of-impact.org/latest-news/>

“Thank you for helping me to grow  
faster and scale smarter”

Impact Entrepreneur after negotiating the terms of  
Social Impact Incentives (SIINC)