The journey of Impact-Linked Finance

2016: Pioneering the field

Roots of Impact and SDC pioneer Social Impact Incentives (SIINC) and start building the field -> <u>article</u>

2020: Initial scaling

Aceli Africa starts to use SIINC (origination incentives) for 25 financial institutions in Sub-Saharan Africa -> website

14% of all outcomes-based funding programs globally in preparation are SIINC -> <u>report</u> (page 8)

OECD recommends impact incentives in guidance note for Blended Finance Principles -> <u>principles</u> (page 14, item 45)

SIINC featured in Harvard Business Review -> <u>article</u>

Roots of Impact and iGravity partner to launch the Impact-Linked Finance Fund -> website



2018-19: First results & entering frameworks

First SIINC transactions deliver results -> report

Integration of SIINC in OECD policy framework for impact investing -> <u>report</u>

Devex features SIINC as "a new tool for supporting impact" -> article

First report by BCG and Roots of Impact coining the term "Impact-Linked Finance" / definition of the "Design Principles for Impact-Linked Finance" -> <u>report</u>

First application of SIINC at the portfolio level in agricultural SME lending -> <u>press release</u>

SIINC is taught in academia, e.g., at Kellogg Business School, University of Zurich, Northeastern University and INCAE Business School



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2021: Wider adoption

KfW launches a "smart outcomes fund" for off-grid clean energy using SIINC at scale -> <u>press release</u>

First independent market report on Impact-Linked Finance globally -> <u>report</u>

Launch of the Impact-Linked Fund for South- and East Africa -> <u>website</u>

Launch of the Impact-Linked Fund for Education -> website

SIINC is listed on the Wikipedia -> page

The book "Adventure Finance" features Impact-Linked Finance in a dedicated chapter -> <u>book</u>

SIINC and Impact-Linked Finance are taught at Oxford Impact Finance Innovations Programme -> <u>course page</u>





2022: Building a global community

A research report by Root Capital provides evidence about "How Impact-Linked Finance Incentivizes High Impact Investment in Agricultural SMEs" -> <u>report</u>

Launch of the Impact-Linked Fund for Gender Inclusive Fintech -> website

Launch of the Impact-Linked Fund for WASH -> website

The Open Platform for Impact-Linked Finance enables and encourages more actors to adopt and establish this practice -> <u>website</u>

The Design Principles for Impact-Linked Finance are refined -> download

